



STAFF REPORT

DATE: March 9, 2020
TO: Sacramento Regional Transit Board of Directors
FROM: Laura Ham, VP, Planning and Engineering
SUBJ: APPROVING THIRD AMENDMENT TO THE CONTRACT TO PROVIDE AND INSTALL FARE VENDING MACHINES WITH SCHEIDT & BACHMANN USA, INC.

RECOMMENDATION

Adopt the Attached Resolution.

RESULT OF RECOMMENDED ACTION

The Third Amendment to the Contract will provide for procurement and installation of 35 fare vending machines (FVMs) for Gold Line and procurement of 4 FVMs for Blue Line.

FISCAL IMPACT

Total cost of the Third Amendment is \$2,086,054 plus applicable sales tax. The Third Amendment is being funded with TCRP, FY19, and FY21 STA funds.

DISCUSSION

On March, 21, 2018, a Contract to provide and install FVMs was executed with Scheidt & Bachmann USA, Inc. (Scheidt & Bachmann) for an amount not to exceed \$5,069,200, excluding applicable sales tax. The contract amount included a quantity of 61 FVMs and supporting goods and services using funding that was restricted to expenditures on the Blue Line. The Contract was amended in November 2018 to add an additional FVM, for a total order of 62 FVMs. The Second Amendment executed February 11, 2019, made minor changes to the configuration of the FVMs during production. Due to a number of factors, the initial order has taken longer than originally anticipated and these FVMs are currently being prepared for installation in the near future.

The current order would replace all old (obsolete) FVMs on the Blue Line, but not stations that exclusively serve the Gold Line or the Green Line. The current FVMs cannot support QR coding, Connect Card Integration, Apple and Android Pay, and mobile passes. If the Gold Line and the Green Line FVMs are not also replaced, there will be four different generation machines to support and maintain, including both front-line hardware and back-end administration. The existing FVMs are beyond their life cycles. Replacing all machines to the latest technology, with a single back-end server

will help SacRT to provide better customer service and minimize system maintenance costs. There are 47 machines on the Gold Line and Green Line.

The Contract with Scheidt & Bachmann contains an option for SacRT to obtain additional FVMs, up to a total quantity of 113, with the caveat that all options must be exercised no later than April 30, 2020.

The proposed Third Amendment would exercise options to obtain 35 FVMs for Gold Line and 4 FVMs for Blue Line (two for the Morrison Creek station and two for Dos Rios, which would be installed under the respective construction contracts for these stations, rather than by Scheidt & Bachmann.). While this quantity would not provide for one-for-one replacement of the existing Gold Line FVMs, Staff feels that 35 FVMs will provide sufficient Gold Line coverage with the new FVMs.

Staff recommends approval of the Third Amendment to the Contract to provide and install Fare Vending Machines with Scheidt & Bachmann USA, Inc. to exercise SacRT's options to add 39 additional FVMs, installation of 35 machines, and associated software, warranty and project management services for an amount not to exceed \$2,086,054 plus applicable state and local taxes and to extend the time for completion of work to September 30, 2021.

RESOLUTION NO. 20-03-0010

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

March 9, 2020

APPROVING THIRD AMENDMENT TO THE CONTRACT TO PROVIDE AND INSTALL FARE VENDING MACHINES WITH SCHEIDT & BACHMANN USA, INC.

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Third Amendment to the Contract to Provide and Install Fare Vending Machines (FVMs) by and between the Sacramento Regional Transit District (therein "SacRT") and Scheidt & Bachmann USA, Inc. (therein "Contractor"), whereby: SacRT exercises its option to add acquisition of 39 additional FVMs, installation of 35 FVMs, and associated software, warranty, and project management services; the timeline for performance of work is extended to September 30, 2021; and the total consideration is increased by \$2,086,054, from \$5,004,622.38 to \$7,090,676.38, plus applicable sales taxes, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute the Third Amendment.

STEVE HANSEN, Chair

A T T E S T:

HENRY LI, Secretary

By: _____
Cindy Brooks, Assistant Secretary